

Tech-Speak Translated:

Efficiency, Security, Reliability—Guaranteed

You don't have to be a tech geek to see the clear difference when it comes to data protection. Deduplication? Replication? Encryption? Failover? It all translates as: efficient, secure, reliable—guaranteed. **But you be the judge.** This tool gives you three essential resources to help your organization make the right data protection choice:

1. Comparison matrix of the major solutions
2. Top 10 questions to ask vendors
3. The Seagate EVault® advantages

The Matrix: Comparison of Major Data Protection Solutions

FEATURES:	Acronis	Axcient	SEAGATE EVAULT			Datto	Asigra	Barracuda	Dell AppAssure	Unitrends	Veeam	CommVault	EMC DD/Avamar	Symantec NetBackup	Actifio
	SMB	SMB	SMB	MM	ME	SMB	SMB MM	SMB MM	SMB MM	SMB MM	SMB MM	MM ME	MM ME	MM ME	ME
Target company size*	SMB	SMB	✓			SMB	SMB MM	SMB MM	SMB MM	SMB MM	SMB MM	MM ME	MM ME	MM ME	ME
Clustering	-	-	✓			-	-	-	-	-	-	-	-	-	-
Deduplication	●	●	✓			●	●	●	●	●	●	●	●	●	●
Replication	●	●	✓			●	●	●	●	●	●	●	●	●	●
Compression	●	-	Adaptive			●	●	2:1	●	Adaptive	●	2:1	Variable	2:1	-
Guaranteed DRaaS SLA	●	-	✓			-	-	-	-	-	-	-	-	-	-
1-hour cloud DR SLA	-	-	✓			-	-	-	-	-	-	●	-	-	-
Full cloud backup & recovery	●	-	✓			-	●	-	-	●	●	●	●	●	●
End-to-end encryption	●	-	✓			-	●	●	-	●	-	●	●	●	●
Physical hardware support	-	-	✓			-	●	●	●	●	-	-	-	●	●
Available as an appliance	-	-	✓			●	●	●	●	●	-	●	●	●	●
SaaS offering	●	●	✓			●	●	-	-	●	-	●	●	●	●
Failover	●	●	✓			●	●	●	●	●	●	●	-	-	●

*SMB = small-medium business; MM = mid-market; ME = mid-enterprise

Top 10 Questions when Considering Data Protection

Now that you've had a chance to compare features, here are the top 10 questions to ask vendors when you're evaluating their data protection offerings:

1. How much space is required on disk?
2. Will I need an "expert" to learn and manage the solution?
3. Is there redundancy in the cloud?
4. Is there failover backup to cloud in the event of a local device failure?
5. Can I centralize control of my systems if I have remote and back offices?
6. Does the solution use consumer-level hard drives or enterprise-class hardware?
7. Is a hybrid cloud solution available?
8. Do you offer a range of cloud services in addition to backup?
9. What's the cost to scale?
10. How easy is disaster recovery?



The Seagate EVault[®] Advantage

Some vendors offer appliances, some software, some vaults in the cloud. When it comes to easy-to-manage, flexible, scalable solutions, you want a vendor that can give you options so your solution can grow with your organization's needs simply and cost-effectively.

See how Seagate's EVault hybrid cloud solution gives you multiple advantages:

ADVANTAGE Guaranteed SLAs

Our managed service uses real-time replication and proactive failover, ensuring mission-critical systems will be up and running within minutes of any outage, and always available during planned maintenance and upgrades.

ADVANTAGE Security

Data is encrypted prior to any transmission to our cloud, in transit across a secured link, and at rest once stored in our data centers. This is done through military-grade encryption algorithms.

ADVANTAGE Data Resiliency

You can't put a price on peace of mind. Our solution incorporates "Resilient Computing" that provides failover protection by distributing redundant IT resources across multiple physical locations or directly to the cloud.

ADVANTAGE Operational Efficiency

Seagate EVault utilizes a balanced approach that has less impact on source systems and the network, coupled with efficiency and a small storage footprint.

ADVANTAGE Scalability

To add more space for backups, it's easy to replicate from one appliance to another or to the cloud. There's no need to buy specialized storage.

ADVANTAGE Purpose-Built

Our complete solution incorporates IP across hardware, hard drives, and software to optimize performance.

ADVANTAGE Flexibility

Software may be flexibly deployed as a pure software-as-a-service (SaaS), or as a cloud service on one of our integrated data protection appliances to meet the data management and data protection requirements of any organization. You have the choice of private, public or managed cloud.

ADVANTAGE Maintenance Simplicity

EVault's central management interface is straightforward, and the Management Console user interface provides specialized functionality, monitoring, and reporting.

ADVANTAGE Ease of Installation

Seagate EVault can run on any standard Windows server with RAID storage.

A data protection solution is a big financial commitment, but the wrong solution can mean a much bigger financial hit if your data isn't protected and accessible. Do your due diligence and then see if you don't agree that **Seagate offers the simplest, the most foolproof, the most cost-effective data protection solution out there.** We're here when your organization is ready to make the move.

Do you want more information? [Visit our website](#) or call us at 866-766-2186.